

DERRICK BLACKWELL-HUNT

CHIEF OF STAFF | STRATEGY & OPERATIONS | BUSINESS TRANSFORMATION

Paris, France | Remote-ready / Open to relocation | [linkedin.com/in/derrickblackwell-hunt](https://www.linkedin.com/in/derrickblackwell-hunt)

PROFESSIONAL SUMMARY

HEC Paris MBA and strategy and operations professional with 5+ years supporting senior leaders and driving cross-functional initiatives across government, healthcare, and EdTech. Led digital transformation that reduced cycle time by 30%, managed executive operating rhythms spanning 50+ weekly stakeholder meetings and 200+ person events, and developed growth strategy across four international markets. Trusted with confidential information and recognized for structured analysis, executive-ready communication, and end-to-end execution.

CORE COMPETENCIES

Chief of Staff & Executive Operations | Strategic Planning | Business Transformation | Cross-Functional Program Management | PMO & Operating Cadence | Executive Briefings & Presentations | Executive Decision Support | KPI/OKR Tracking | Process Improvement | Market & Financial Analysis | Stakeholder Alignment | Confidential Information Management

EDUCATION

HEC Paris

MBA, Deep Tech & AI Specialization | GPA: 3.66

Paris, France

September 2024 - June 2026

Champlain College

B.S. International Business

Burlington, VT, USA

August 2015 - August 2019

PROFESSIONAL EXPERIENCE

myBlee Math

Go-to-Market Strategy & International Market Development Intern

Paris, France

February 2026 - May 2026

- Led international growth strategy across the UAE, Singapore, Switzerland, and the United States, synthesizing customer interviews, competitive intelligence, regulatory context, and adoption barriers into leadership recommendations.
- Built commercial scenarios for a prospective 762-student partnership, that converted into an \$11,430 contract, combining pricing scenarios, buyer analysis, competitive intelligence, product demonstrations, and stakeholder engagement.
- Created business-development operating infrastructure, including five-persona segmentation, CRM logic, pipeline tracking, demo workflows, follow-up cadence, and a comprehensive transition handover.

HEC Paris Consulting Project (Client: Körber)

MBA Strategy Consultant

Paris, France

September 2025 - December 2025

- Led a 5-person strategy consulting team advising Körber on the evolution of its BIM and 3D modeling capabilities into higher-value digital twin solutions, evaluating opportunities across simulation, operational visibility, and customer-facing digital services.
- Conducted stakeholder interviews with Körber leaders and project stakeholders, translating technical and customer insights into business recommendations by identifying priority use cases, implementation barriers, and commercialization opportunities.
- Developed a strategic roadmap prioritizing investment opportunities based on customer value, technical feasibility, and competitive differentiation to support executive decision-making.

Office of U.S. Senator Peter Welch

Academy Nominations Coordinator

Burlington, VT, USA

January 2022 - May 2024

- Directed a high-compliance annual program across four military academies, 200+ applicants, up to 80 nominees, and 362 school districts, coordinating senior staff, advisory reviewers, academies, schools, families, and federal partners.
- Led the digital transformation of the application and review workflow, translating complex requirements into a secure, standardized process that reduced applicant processing time by approximately 30% and improved review visibility.
- Prepared decision-ready review materials and status updates, drove interview and recommendation milestones, and managed sensitive applicant and leadership information with strict discretion.
- Built standard operating procedures and cycle documentation that strengthened accountability, knowledge transfer, and continuity across annual transitions.

Earlier Government & Healthcare Operations: Office of U.S. Senator Peter Welch, 2020-2022, Staff Assistant (Executive Support); University of Vermont Medical Center and Community Health Centers of Burlington, 2019-2020. Supported cyberincident recovery and contributed to a 6.7% reduction in outstanding referrals.

SELECTED TRANSFORMATION & TECHNOLOGY PROJECT

AI-Enabled Workflow Automation System

Product / Operations / Automation Build

Independent Project

October 2025 - February 2026

- Built an end-to-end operating workflow using FastAPI, SQLAlchemy, Supabase, Redis, Playwright, and LLM-based document generation, connecting discovery, scoring, document creation, review queues, validation, and performance reporting.
- Defined the roadmap, decision logic, metrics, quality assurance, and human-in-the-loop controls, reducing per-task human review time from approximately 25 to 40 minutes to 5 to 10 minutes in end-to-end tests, a 60% to 80% reduction, by eliminating context switching and duplicated data entry.

LEADERSHIP

HEC Paris International Affairs Club

President

Paris, France

September 2024 - June 2026

- Led strategy and flagship programming for a 250-300-student MBA cohort, increasing participation by approximately 25% and coordinating senior-stakeholder engagements with ambassadors, embassies, European institutions, and international organizations.

SKILLS & CREDENTIALS

Strategy & Operations: Strategic initiatives, business operations, business transformation, operating cadence, PMO, program management, process redesign, executive decision support, KPI/OKR reporting, stakeholder management

Analysis & Tools: Scenario modeling, pricing analysis, market entry, competitive analysis, Excel, PowerPoint, Word, Jira, Confluence, Python, LLM workflows, FastAPI, Supabase

Credentials & Languages: Certified ScrumMaster (CSM), Lean Six Sigma Green Belt; English (Native), French (B1 – Intermediate), Spanish (Lower Intermediate)